| Milk Price September 2020 |                        |                    |                                    |  |   |            |   |   |
|---------------------------|------------------------|--------------------|------------------------------------|--|---|------------|---|---|
| Со-ор                     | A<br>(€/kg<br>protein) | B<br>(€/kg<br>fat) | C<br>(c/L)<br>(volume<br>adjusted) | Price (c/L) Ireland  3.3% protein 3.6% fat Total excluding VAT | Price (c/L)<br>Ireland<br>3.3% protein<br>3.6% fat<br>Total including V | AT         | Maximum attainable (c/L) Ireland  3.3% protein 3.6% fat Total including VAT | Price (c/L) Europe  3.4% protein 4.2% fat Total including VAT |
| Arrabawn                  | 6.2743                 | 3.0969             | 3.35                               | 29.45  | 31.04   |            | 31.24   | 33.74   |
| Aurivo                    | 6.2743                 | 3.5214             | 4.253                              | 29.23  | 30.81   | 1          | 31.47   | 33.76   |
| Bandon                    | 5.9167                 | 3.9440             | 4.0                                | 30.72  | 32.38   |            | 32.91   | 35.59   |
| Barryroe                  | 5.9145                 | 3.9430             | 4.0                                | 30.71  | 32.37   |            | 32.90   | 35.58   |
| Boherbue                  | 5.7591                 | 3.8394             | 4.0                                | 29.80  | 31.41   | 1          | 31.41   | 34.54   |
| Dairygold                 | 5.9100                 | 3.6120             | 4.0                                | 29.47  | 31.06   | $\uparrow$ | 31.75   | 34.06   |
| Drinagh                   | 5.8648                 | 3.9099             | 3.55                               | 30.87  | 32.54   |            | 33.07   | 35.72   |
| Glanbia                   | 5.9800                 | 3.3208             | 4.0                                | 28.63  | 30.18   |            | 31.00   | 32.99   |
| Kerry Group               | 5.6927                 | 3.7951             | 4.0                                | 29.41  | 31.00   |            | 31.50   | 34.09   |
| Lakeland                  | 6.4058                 | 3.2626             | 3.5                                | 30.36  | 32.00   | 1          | 32.00   | 34.82   |
| Lisavaird                 | 5.8648                 | 3.9099             | 3.7                                | 30.72  | 32.38   |            | 32.91   | 35.56   |
| North Cork                | 5.9722                 | 3.5833             | 4.0                                | 29.58  | 31.17   |            | 31.27   | 34.16   |
| Strathroy                 | 6.4430                 | 3.2470             | 4.0                                | 29.93  | 31.55   | 1          | 32.05   | 34.36   |
| Tipperary                 | 5.6108                 | 3.7397             | 3.8                                | 29.16  | 30.73   |            | 30.98   | 33.78   |

| Со-ор         | SCC (Somatic Cell Count) |                  |                  | TBC (Total Bacterial Count) |        |  |
|---------------|--------------------------|------------------|------------------|-----------------------------|--------|--|
|               | (c/L)                    |                  |                  | (c/L)                       |        |  |
|               | <200K                    | 200-300K         | 300-400K         | <50K                        | 51-75K |  |
| Arrabawn      | 0.2 (<250K)              |                  | -1 (401-500K)    |                             | -1.25  |  |
| Aurivo        |                          | -0.14 (251-300K) | -0.28            |                             | -0.56  |  |
| Bandon        | 0.5 (0.88)               |                  | -0.5             |                             | -0.56  |  |
| Barryroe      | 0.5 (0.88)               |                  | -0.5             |                             | -0.56  |  |
| Boherbue      | -                        | -                | -                |                             | -      |  |
| Dairygold *1  |                          |                  | -0.25 (400-450K) |                             | -0.25  |  |
| Drinagh       | 0.5 (0.88)               |                  | -0.5             |                             | -0.56  |  |
| Glanbia *2    |                          |                  | -1 (301-500K)    |                             |        |  |
| Kerry Group   | 0.4                      |                  | -0.25            |                             | -0.33  |  |
| Lakeland      |                          |                  | -0.5 (301-350K)  | -0.25 (31-50K)              | -1.75  |  |
| Lisavaird     | 0.5 (0.88)               |                  | -0.5             |                             | -0.56  |  |
| North Cork *3 | 0.1                      |                  | -0.25 (301-350K) | -0.5 (41-50K)               | -1     |  |
| Strathroy     | 0.25                     |                  | -1 (351-500K)    | 0.25 (<10K) 0.15 (11-20K)   | -0.5   |  |
| Tipperary     | 0.25 (<250K)             |                  |                  |                             | -0.4   |  |

| Со-ор          | Lactose       | SDAS               | Other |           |
|----------------|---------------|--------------------|-------|-----------|
|                | (c/L)         | (c/L)              | (c/L) |           |
|                | >4.2%         | 4-4.2%             |       |           |
| Arrabawn       | >4.25%        | -2 (4.0-4.24%)     |       |           |
| Aurivo *4*5    |               | -5                 |       | 0.44+0.22 |
| Bandon         |               | -3                 |       |           |
| Barryroe       |               | -3                 |       |           |
| Boherbue       | -             | -                  |       |           |
| Dairygold *6*7 |               | -2.5 (4.1-4.2%)    | 0.25  | 0.4       |
| Drinagh        |               | -3                 |       |           |
| Glanbia *8     |               | -2                 |       | 0.42 +0.4 |
| Kerry Group    |               | -3                 | 0.1   |           |
| Lakeland       | 0.28 (>4.35%) | -1.25 (4.21-4.35%) |       |           |
| Lisavaird      |               | -3                 |       |           |
| North Cork     |               |                    |       |           |
| Strathroy      |               | -2                 |       |           |
| Tipperary      |               | -1.5               |       |           |

## **Explanatory notes:**

- A blank space indicates that the base price applies, whereby there is no bonus or penalty;
- All bonus and penalty payments are based on manufacturing milk;
- Carbery Group is still paying 1c/L from its stability fund, which is included in its A and B price.
- Carbery Group pay a bonus of 0.5c/L from March to October and a 0.88c/L bonus from November to February to suppliers who achieve a somatic cell count (SCC) of less than 200,000.

## Further notes:

- \*1 No penalties will apply to total bacteria counts (TBCs) of less than 75,001 in the months of January, February, November and December. Penalties will apply to TBCs in excess of 75,000 in those months;
- \*2 The Glanbia TBC penalty system is based on points, whereby farmers are penalised based on the amount of points they received in that month over two TBC tests;
- \*3 -0.75c/L penalty for somatic cell count (SCC) ranging between 351,000 and 400,000; 0.1 bonus cpl for SCC below 200,000.
- \*4 Milk storage bonus. A storage bonus is available to suppliers with a minimum annual supply of 160,000L that have enough refrigerated storage capacity to cover seven milking's at peak production.
- \*5 0.22c/L protein bonus is available for every 0.05% protein achieved, above the co-op average protein %, in an individual month;
- \*6 0.25c/L includes 0.1c/L for the Sustainable Dairy Assurance Scheme (SDAS), 0.1c/L for sign up to milk recording (four per year) and 0.05c/L for sign up to milk recording and a Munster Bovine herd health scheme;
- \*7 0.4c/L is the maximum bonus attainable by farmers who achieve the minimum requirements for six criteria (TBC, thermoduric, sediment, SCC, lactose and inhibitors);
- \*8 0.42c/L payment on all milk supplied as a 'Share of GI Profit' and 0.4cpl "support payment".